

Idaho Public Purchasing Association Newsletter

2008 NIGP Forum in Charlotte, North Carolina

By Bob Perkins

Idaho Public Purchasing Association

Vision, Drive, Winners Circle was the NASCAR inspired theme for the 63rd Annual Forum and Products Expo. Charlotte, North Carolina was the host city where 2,000 purchasing professionals from across the United States and Canada descended for a four day rendezvous to immerse themselves in everything that is purchasing.

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Prior to the opening day I had a chance to attend the Chapter Symposium. This session was available to all Chapter Officers from across the United States and Canada. The symposium was informational and a great way to interact with other chapters across the United States.

To help kick off the NIGP Forum Steve Gilliland, noted Keynote Speaker, spoke on "Maximizing your Potential." Steve talked about improving performance and creating ones own future. Steve uses a mix of humor and personal experiences to deliver his message. Steve is definitely a speaker not to be missed.



The educational side of the forum is comprised of several workshop sessions, network sessions, and plenary presentations. These unique sessions are developed to teach various aspects of purchasing topics. I attended a number of different sessions, but the one that I thought was interesting was the “Generations at Work” session. This session dove into differences in our workforce with emphasis given to the diversity of age.



Pearl Smith at a Workshop Session

The Forum Social Event was held at Lowe’s Motor Speedway. Several buses took all 2,000 attendees from the convention center to the track for an evening of Southern cooked food, fun, and racing. The highlight of this event was watching the NASCAR’s race around the track. For those who felt a need for speed tickets could be purchased to “ride along” at 160+ miles per hour for a few laps. Keith Watts decided to try this. He was all smiles afterwards.



Keith Watts at Lowe’s Motor Speedway

Four purchasing professional from Idaho attended the conference. Pearl Smith from the Division of Purchasing, Keith Watts from the City of Meridian, Ken Grimmett and Bob Perkins from The Department of Environmental Quality.



L to R: Ken Grimmett, Bob Perkins, Keith Watts, and Pearl Smith at the NIGP Awards Luncheon

The Presidential Banquet capped the four day forum. The Banquet was an opportunity to network with new friends, and catch up with old friends. Sleeping Booty a high energy funk band had the attendees dancing into the evening.



Ken Grimmett at the Presidential Banquet

The NIGP Forum is many things, but mostly it is chance to recharge the purchasing batteries for a renewed focus on direction and purpose. I have been to a few different forums and I always walk away a better purchasing professional for the experience.

DEQ Receives International Award from NIGP



By Bob Perkins

The State of Idaho Department of Environmental Quality was awarded the 2008 Best Practice Award for Performance Improvement from the National Institute of Governmental Purchasing.

The award was presented July 30th, 2008 to Bob Perkins and Ken Grimmett at the NIGP 63rd Annual Forum and Product Expo in Charlotte, North Carolina. The award was given for the Departments Employee Purchasing Certification Program.



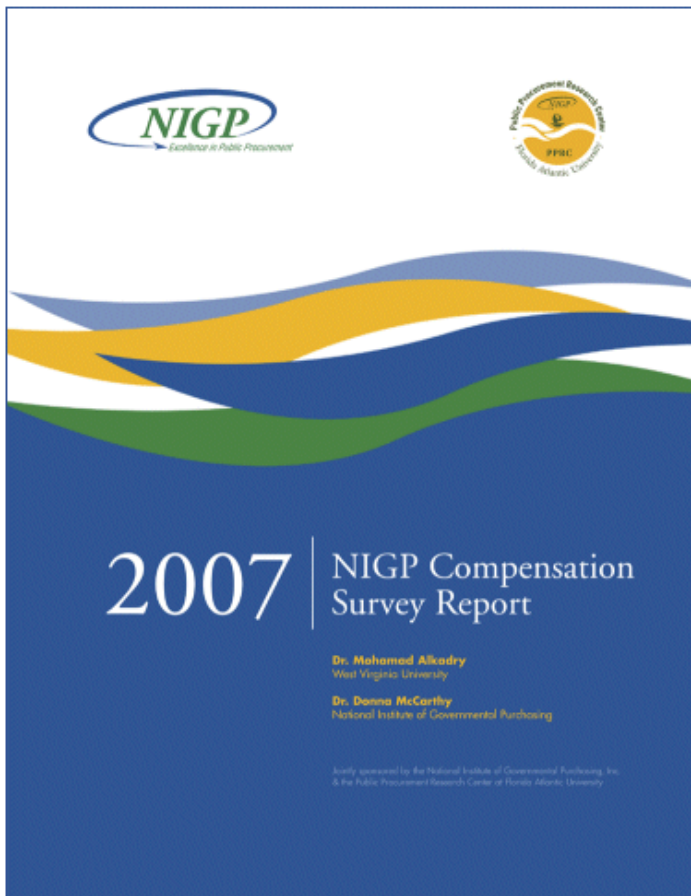
Pictured L to R Marcia Todd, Toni Hardesty, Bob Perkins, and Ken Grimmett



NIGP Compensation Survey Report

Check out the 2007 NIGP Compensation Survey Report now available to all NIGP members on-line at <http://nigp.org/research/CompSurveyRept07.htm>.

Also look for other interesting articles and information at the NIGP website.



November 5th IPPA Dinner Meeting with an Exciting Speaker

The next IPPA Dinner Meeting will be held on November 12, 2008 at 6:00 pm at the Casa Mexico restaurant at 10332 W. Fairview Avenue (off Five Mile and Fairview).



The meeting will be held in the banquet room. Dinner will be "dutch".

The meeting will begin at 6:00 pm followed by a video presentation "Public Procurement Shaping the Future". Also guest speaker Darin Matthews, CPPO, C.P.M. will speak on "The Future of Procurement". Our special guest is Dave Davis, CPPO NIGP Region 12 Director. Let's all attend and make a great showing for

Our guest speaker and special guest!

Please RSVP to Cathy Grisham at cgrisham@idl.idaho.gov by 5:00 pm Monday, November 10, 2008.

SEE YOU THERE!

Seminar: Managing Your End Users and Suppliers

On Thursday November 13th IPPA will host a one-day seminar—Managing Your End Users and Suppliers. It will be held at State of Idaho Department of Environmental Quality, 1410 N. Hilton, Boise, ID 83706, Conference Room A from 8:00 am to 5:00 pm. Registration deadline is October 31, 2008. The fee for the seminar will be \$160.00 for NIGP Nation members and \$225.00 for non-members. Register on-line at <http://www.nigp.org/educate/outline/MEUSiID.htm>. Seminar local contact is Bob Perkins at 208-373-0196 or Robert.perkins@deq.idaho.gov.

Procurement professionals face the challenge of stretching limited resources to accommodate an ever-expanding workload. But often we forget the value of investing our time and resources to reach out to our stakeholders. In this course, learn how to strengthen relationships with end users and suppliers and how such relationships can improve procurement's effectiveness.

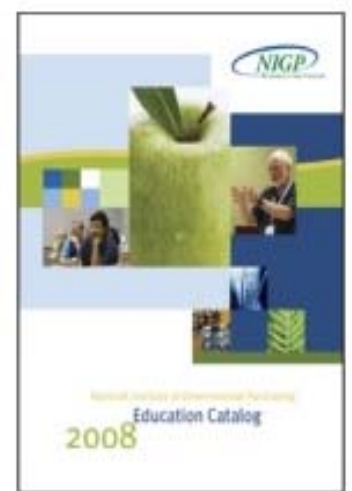
Upon successful completion of this course, participants will be able to:

- Identify best practices for internal and external client outreach
- Utilize tools for internal and external client outreach
- Explain the value of reaching out to and using certified status (MWESBs, disabled, etc.)

Course Outline:

- I. Outreach
 - A. The value of outreach efforts
 - B. Utilizing paper tools
 - C. Getting out among your users
- II. Utilizing Technology
 - A. Electronic tools
 - B. Making web sites user-friendly
 - C. Balancing technology: when is it too much
- III. Reaching Out to Supplier Community
 - A. Vendor fairs and merchant expos
 - B. Chambers of commerce
 - C. Developing a guide for suppliers
- IV. Diversity
 - A. Valuing diversity
 - B. Diversity in the procurement process
 - C. Measuring effectiveness

This course was specifically developed for NIGP by Aaron Howell, CPPO, C.P.M., Director of Business Affairs, Oregon State University, Corvallis, OR; and Darin Matthews, CPPO, C.P.M., Division Manager, METRO, Portland, OR.



Time to Make Your Vote Count: IPPA Elections

The 2008 IPPA election of officers will be held in December. The election will be held for Secretary, Director at Large (1 year term) and Director at Large (2 year term). If you would like to put your name on the ballot or nominate another IPPA member please contact Diane Morrison at DMORRISON@cityofboise.org

Join the team and help the Idaho Public Purchasing Association grow. The current officers that you would be joining are , Tina McBride from City of Boise, Bob Kobza from Ada County, Diane Morrison from City of Boise and Robert Perkins from DEQ (pictured at right).



Webinars: City PW and Purchasing Hosted in July

The City of Boise Public Works Department sponsored , thanks to Diane Morrison, the webinar “Your Top Ten Tips for Good Specifications!” on July 22nd. This webinar was presented by Robin J. Rickard, CPPO.

The following week,, on July 29th, City

of Boise Purchasing, thanks to Tina McBride, hosted the webinar “Foundation of a Good Of a Good Procurement Program” presented by Don Buffum, CPPO.

To all of you that attended, thank you for your participation!



Water Shed Tour/Quarterly Dinner Meeting

The IPPA Dinner Meeting was held at the City of Boise Water Shed on July 9th. The members in attendance were fed chicken, potato salad, soft drinks, beer and wine. The friendly and helpful staff then gave a tour of the new facility and entire plant. Cindy Busche, Watershed Environmental Education Coordinator, showed the new Water Shed exhibit and explained how they are educating the children and Public. Then Don Durtschi, operations supervisor, took the group on a plant tour to better understand the whole process. Many

thanks goes to the time and effort to the Public Works staff to accommodate our Chapter!



Idaho Public Purchasing Association

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Excellence in Public Procurement

We're on the web!
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NIGP www.nigp.org

The National Institute of Governmental Purchasing, Inc. (NIGP) is a national, membership-based non-profit organization providing support to professionals in the public sector purchasing profession. NIGP provides its members with many services, including education, professional networking, research, and technical assistance. Organized in 1944, NIGP is an international not-for-profit educational and technical organization of public purchasing agencies. The Institute is composed of 73 affiliate chapters and more than 2,300 agency members representing federal, state, provincial and local government levels throughout the United States.

NIGP (National Institute of Governmental Purchasing)
NAPM—Idaho Southwest (Local affiliate of the Institute of Supply Management)

ISM (Institute of Supply Management [formerly NAPM])

NAEB (National Association of Educational Buyers)

NCMA (National Contract Management Association)

NASPO (National Association of State Procurement Officials)

WSCA (Western States Contracting Alliance)

Oregon Chapter of NIGP (Oregon Public Purchasing Association)

The RFP Report (A free newsletter from Michael Asner regarding Request for Proposals)

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