

# IPPA NEWSLETTER



Volume 3, Issue 1

June 12, 2009

The IPPA Spring Dinner Meeting, celebrating Purchasing Month, was held at the new Meridian City Hall on March 10th at 6 pm.

Meridian Mayor Tammy de Weerd proclaimed "March is Purchasing Month" and presented IPPA President Bob Perkins with the City of Meridian Proclamation.

Dinner was catered by Good Wood BBQ with pulled pork, brisket, potatoes and beans with drinks.

A tour of the new LEED's certified Meridian City Hall was led by Keith Watts, Purchasing Manager for the City of Meridian and pro-



ject manager for the City Hall construction project.

In attendance were ten IPPA members and four guests. There were door prizes and great networking.

Thank you to the City of Meridian and Mayor Tammy de Weerd for being hosts for this years Purchasing Month IPPA dinner meeting!

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**Upcoming Dates to Note:**

- Summer IPPA Dinner Meeting coming up June 23rd at 6:00 pm in Discovery Park
- CPPB Prep class coming up in September
- CPPB and CPPO testing coming up in October



# PURCHASING MONTH PROCLAMATION



You can see the Proclamation from Meridian Idaho Mayor Tammy de Weerd to IPPA (via President Bob Perkins) proclaiming Government Purchasing Month. Mayor de Weerd took time out just before a Meridian City Council meeting to present the proclamation and to thank the Idaho public purchasing professionals.

In the proclamation it states "the purchasing and materials management professions play a significant role in the efficiency and effectiveness of both government and business".

If you didn't get a chance to attend the presentation, make sure to mark you calendars

for next March!

Thanks to Mayor de Weerd to take time out of her busy schedule to meet with the IPPA organization and deliver the proclamation!



## GETTING TO KNOW IPPA TREASURER, BOB KOBZA

After 35 years in private industries, Bob changed direction and joined the ranks of those in the public sector. Bob wore many hats. His job titles included technical service representative, area manager and General Manager. In those capacities I purchased everything from retail items all the way up to light industrial supplies needed to run a photo lab.

Bob has been involved in public procurement for the past 15 years. He started out in 1994 as the assistant buyer for Ada County Paramedics in Boise. After about 5 years, his job was reclassified with the title of Purchasing Agent. In 2006, he moved downtown and became

the Purchasing Agent for Ada County. There he is not only the Gate keeper but also assists departments and offices with their bids, RFPs and RFOs and also approving all purchase orders. The solicitations cover the gamut of everything from the small items such as holsters up to the Public Works projects.

Bob has prided himself on being able to direct my customers to the best vendor resulting in the best bang for the buck! He always felt that there were two pricing structures, "what others paid and



what Bob paid." A number of years after Bob left the Paramedics, he ran across an employee whom he used to work with and a flashback occurred... being asked to help research a product that the Paramedics were interested in and after a brief conversation he concluded with a simple statement, "you know there really is a Bob's price."

Bob was born in the South Dakota and ended up in Idaho after a short stint in Montana. The outdoors has always been one of his best friends. Anytime he can spend time camping, fishing or just playing around, he is happy! His other passion is Amateur Radio. Getting to the top of a mountain, setting up with a limited equipment, then finding that you can talk halfway around the world...doesn't get much better than that!

## IPPA OFFICERS SWORN IN

The Winter IPPA dinner meeting was held January 7, 2009 at Quik-Wok. The newly elected IPPA officers were sworn in.

The new officers include Keith Watts as secretary, Pearl Smith as director-at-large and Marcia Todd as director-at-large.



Bob Perkins gave a presentation on Idaho Procurement Prohibitions. The presentation included information on state codes and the penalty for not abiding by those codes, proper ethics and the UPPCC code of ethics.

One important lesson from this presentation: "Actions can be unethical without being illegal. The determining factor should be whether the action or behavior is right or wrong."

If you would like more information on this presentation, please contact Bob Perkins.



2009 IPPA Board (from left to right): Tina McBride, VP; Marcia Todd, DaL; Pearl Smith, DaL; Bob Perkins, Pres.; Keith Watts, sec.; Bob Kobza, treas.; and Diane Morrison, past pres.

New officer elections are held annually in December. If you are interested in serving as an officer please let any member of the board know.

## IPPA OFFERS FREE WEBINARS

The board of IPPA developed a schedule of NIGP Webinars free to IPPA members. IPPA is promoting continuing education for the Idaho public purchasing professionals.

Check the website and/or e-mails from Bob Perkins for new opportunities.

Among the 2009 webinars

are:

The Principals of Effective Contract Writing (1/29)

The DNA of Procurement Planning (April 9)

Negotiation Basics (April 21)

Why, When and How to Use Price as an Evaluation Criterion in Your



RFPs (April 28)

Contractual Risk Transfer and Insurance—The Basics (May 19)

Negotiation Basics (June 16)

*The whole object of education is...to develop the mind. The mind should be a thing that works.*

~Sherwood Anderson~

## UPCOMING IPPA MEETINGS

The IPPA Summer Dinner meeting will be held on June 23rd at 6:00 pm at Discovery Park at Lucky Peak. There will be chicken, pasta, salads and drinks provided. Ken Grimmatt, DEO Grants and Contracts Officer will present "Federal Sub-Grant Considerations."

Board Meeting August 18th at

11:45 am (location TBD).

The Fall Dinner Meeting will be held September 29th at 6:00 pm (location to be determined) with NIGP 3rd Vice President Bobbi Matthews,



MARK YOUR CALENDARS!

Dave Davis, NIGP Reg. XII Rep. and Frank Pierce, NIGP Trainer.

Board Meeting November 18th at 11:45 am (location TBD).

The Christmas luncheon will be held December 15th at 11:45 am (location to be determined).

## IDAHO PUBLIC PURCHASING ASSOCIATION

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*Excellence in Public Procurement*

We're on the web!  
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The National Institute of Governmental Purchasing, Inc. (NIGP) is a national, membership-based non-profit organization providing support to professionals in the public sector purchasing profession. NIGP provides its members with many services, including education, professional networking, research, and technical assistance. Organized in 1944, NIGP is an international not-for-profit educational and technical organization of public purchasing agencies. The Institute is composed of 73 affiliate chapters and more than 2,300 agency members representing federal, state, provincial and local government levels throughout the United States.

## PEARL SMITH IS RETIRING

We have all seen many changes in the work environment around us and the economy changes. But this change is a good change (for Pearl Smith anyway)!

Pearl Smith is retiring from the State of Idaho State Purchasing office as of 7/17/2009. Pearl was the Purchasing Training Officer. Pearl's career with the State of Idaho spanned from December 1989 to her retirement in July 2009, 19 1/2 years!



Pearl is currently serving a one-year term as Director-At-Large on the IPPA Board.

Pearl has had a long and distinguished Purchasing career and we'll be sad to see her leave.

Good luck Pearl! Have a tremendous next step in your journey called life!

If you are interested in serving the remainder of Pearl's one year term as Director-At-Large, please contact one of the IPPA Board members (contact information is on page 4).

We would love to have you join the board and contribute to the IPPA team!

